# How Circularity can Solve Fashion's Systemic Problems by Karri Ann Frerichs

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# A snapshot of current waste and recycling rates in global apparel manufacturing and consumption

Approximately 20 pieces of clothing per person are manufactured each year<sup>(1)</sup>. With a global population of 7.8billion, that means approximately 156billion garments are made each year and about 114billion are thrown away, according to the diagram below. Before clothing even reaches the consumer, the equivalent of 18.7billion garments of fiber, textiles and finished products are lost or wasted during the production processes. Less than 1% is recycled back into new clothing.



#### Some of the challenges faced by fashion brands wanting to operate more sustainably:

So many brands have trouble operating as green as they'd like to because they typically enter the supply chain post fabric production. Their business journey begins by selecting finished fabrics based on the apparel they wish to produce. They have little to no control over where that fabric came from or how sustainable or pollutive its production process is.

Less than 1% of cotton production is organic<sup>(3)</sup>, which means that organic cotton costs 20-30% more than "regular" cotton<sup>(4)</sup>. However the human costs of "regular" cotton production are not reflected in their lower costs. In Africa alone, the UN estimates that the health costs of pesticides nearly equals the total amount of international aid assistance given for healthcare (approximately \$4.4bil) <sup>(5)</sup>

Many brands turn to rayon, viscose, lyocell or modal as a more "eco-friendly" option to cotton as its production requires less water and its quality is considered more luxurious, closer to the feel of silk.

But the reality is that as recent as 2019, 7 of the world's top 15 Rayon / Lyocell producing companies by volume (equivalent to 35.2% of global production capacity) are deemed to be at high risk of sourcing from ancient and endangered forests or other controversial sources and are taking no action to the contrary<sup>(6)</sup>.

Little transparency in vast and masked global supply chains.

Brands must "buy into" a broken system that pollutes and exploits.

Competing on price accelerates the industry's race to the bottom.

1000 of me will die today from acute pesticide poisoning

#### Systemic Global Problems



2.4% of global farmland is dedicated to cotton.
But it accounts for
6% global pesticides and 16% insecticides more than any other

more than any other single major crop<sup>(4)</sup>.

**Pesticides Action Network** 

Forest-based fabrics (like rayon and viscose) comprise 5% of the global apparel industry approximately 70 million trees per year. About 30% from endangered and ancient forests of Brazil, Indonesia and Canada<sup>(9)</sup>

The demand for dissolving pulp is estimated to increase by 9% yearly<sup>(9)</sup>. Fibre2Fashion Polyester accounts for 55% of the apparel industry and consumes 70 billion barrels of oil per year<sup>(7)</sup>.

By 2050, the fashion industry is projected to use up to 25% of the world's carbon budget<sup>(8)</sup>.

The fashion industry is also responsible for 20% of global water poullution<sup>(8)</sup>



In 2016, the US generated an avg 80lbs of textile waste per person per year (industry & consumer)

**26,000,000 TONS** in the US alone (10)



This rate of consumption of raw materials and natural resources is unsustainable



unless...

## we change our raw material to something that's abundant in both quantity and untapped value.

#### End of life or discarded clothing offers various forms of value.

Damaged, stained, or ruined items can be shredded and DOWN CLED CLED Shredded and Shredded and

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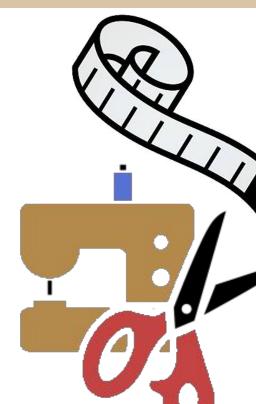
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as padding, fillers and fluff

into new textiles

Discarded, but otherwise intact and wearable items with some market value can be re-merchandised and resold.

Intact and wearable items with little to no market value can be upcycled or redesigned into new products.



## How Circular Fashion can help solve Labor Exploitation

The current LINEAR fashion model relies on mass production because, up until recently, clothing was viewed as a single sale item. Despite the burgeoning resale market, brands lose control of their products and miss out on the revenue generated as the product lives on. Until now, to make massive profits, a clothing manufacturer must make massive amounts of clothing to sell once to customers. Because you are only selling each piece once, it needs to be made as cheaply as possible, thus the race to the bottom resulting in rampant human exploitation and pollution on a global scale.

In the Circular Fashion model, clothing is treated as service and a single unit can be "sold" again and again. This means fewer units can be produced and more money can be made from each unit, eliminating the need to squeeze every penny from the bottom rung of your supply chain. It also means that higher quality clothing must be made to withstand more wears by more people, so even though this clothing is more expensive, more customers can afford it at the discounted rental pricing model. Now the focus shifts from quantity to quality and more high-skilled labor is required. Since you can rent the product again and again, it's also possible to earn MORE than list price on each item.

This is the Product-as-a-Service business model and it operates best in a Circular Economy.

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We offset shipping GHG emissions w/ Cloverly. We ship using 100% recycled, compostable packaging w/ EcoEnclose We've increased TAM by eliminating sizes 0-0-0 & putting customers more in control of style, while keeping items below \$100.

We've partnered w/ Woodbury University for R&D into the most eco-friendly dyes & dyeing techniques. owned clothing, textiles that are going unused or are unwanted

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We rely on pre-

- cutting our dependence on virgin raw materials, leaving nature to regenerate itself.

Inbound clothes are washed/sanitized, an area requiring R&D to solve the micro-fiber shedding problem.

We're committed to hiring high-skilled talent to ReDesign clothing into high-value, unique garments fitted to each customer.

We can scale (even while working with "one-offs") by partnering with tech, including mobile body scan & garment measurements, digital pattern adjustments, & direct-to-fabric laser cutting machines. No need for mass warehousing, only for high-tech production space.



In the time it took you to read this, approximately 200 garbage trucks full of textiles were dumped into landfills (or incinerated) around the world. That's one garbage truck of clothing and textiles every second. (source EllenMacArthurFoundation<sup>(12)</sup>)

Seems like a lot of untapped value to me...



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Because the most sustainable clothes are the ones already in your closet

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